Message Text

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TAGS:ETRD, UR, US
SUBJECT: "VISIT USA" COMMITTEE MEETING

1. "VISIT USA" COMMITTEE MET MARCH 10 TO DISCUSS THE MARCH 20 AND 21 MEETING OF THE US-USSR TRADE AND ECONOMIC COUNCIL WORKING GROUP ON TOURISM. THE COMMITTEE AGREED THAT IT WOULD BE WORTHWHILE TO CONTINUE TO ATTEMPT TO PERSUADE THE SOVIETS TO EXPAND TOURISM TO THE UNITED STATES, DESPITE SOVIET OBSTINACY: AS ONE OF THE MEMBERS FROM THE BUSINESS COMMUNITY (THOSE PRESENT WERE TRADE AND ECONOMIC COUNCIL VICE-PRESIDENT, AMEXCO VICE-PRESIDENT, AND PAN AM USSR DIRECTOR) EXPRESSED IT, IT WOULD NOT MAKE SENSE TO "THROW IN THE TOWEL" AT THIS POINT. THE BUSINESS REPRESENTATIVES DECIDED THAT THE BEST STRATEGY WOULD CONSIST IN FORMULATING PROPOSALS SO REASONABLE, THAT SOVIET OFFICIALS WHO COULD "BUDGE" BOYCHENKO, HEAD OF INTOURIST AND THE SOVIET SIDE OF THE WORKING GROUP AND THUS FAR INFLEXIBLE, WILL TAKE INTEREST. THE PROPOSALS PUT FORTH BY THE MEMBERS FROM THE BUSINESS COMMUNITY INCLUDED: (1) THAT INTOURIST BE PERSUADED TO ASSIST PAN AMERICAN AND AMEXCO TO MEET WITH OFFICIALS OF THE CENTRAL TRADE UNION COUNCIL AND OTHER TOURIST GROUPS, WHICH CAN LIMITED OFFICIAL USE

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ORGANIZE TOURIST GROUPS; AND (2) TO OBTAIN INTOURIST HELP IN FINDING A LARGE DISPLAY WINDOW ON PROSPECT KALININA OR ULITSA GOR'KOGO. FINALLY, IT WAS AGREED, IF THE COMMITTEE IS INVITED TO WORKING GROUP MEETING, THAT ECONOMIC AND COMMERCIAL COUNSELOR WOULD MAKE A SHORT STATEMENT AT THE WORKING GROUP MEETING, REVIEWING THE PAST AND CONSIDERING WHAT CAN BE DONE.

- 2. THE BUSINESS REPRESENTATIVES ALSO RECOMMENDED THAT THE "VISIT USA" COMMITTEE GO ON RECORD IN SUPPORT OF A TOURISM AGREEMENT BETWEEN THE UNITED STATES AND THE SOVIET UNION.
- 3. THE EMBASSY WOULD APPRECIATE GUIDANCE FROM THE DEPARTMENT AS TO WHETHER THE EMBASSY REPRESENTATIVES SHOULD ASSOCIATETHEMSELVES WITH SUPPORT FOR SUCH A TOURIST AGREEMENT, PARTICULARLY IN LIGHT OF THE SOVIET RESPONSE TO OUR PROPOSAL OF JULY 1977 (REFTEL C). TOON

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